

# CORPORATE PROFILE



[www.globalinklogistics.com](http://www.globalinklogistics.com)

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## ABOUT US

Established in 1994, Globalink Logistics has been an integral part of Eurasian freight forwarding, shipping and logistics industry, providing optimal end-to-end supply chain solution to a diverse client base. The key to success is our multi-dimensional workforce and an extensive regional network that stretches from China to the Baltic States and from the Black Sea to the Russian far-east. Our experience and expertise range from providing general freight forwarding to the more complex supply chain solutions and project logistics management services.

Globalink Logistics offers a diverse range of services such as Sea, Air, Road and Rail freight, Chartering, Customs Brokerage, Inland Transport, Warehousing & Distribution and a wide range of value added services. Our impressive regional network, powered by a dedicated workforce and wide-ranging service portfolio ensures that our customer will get consistent services at all time.

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## MANAGEMENT

Supported by its own offices and network partners worldwide, Globalink Logistics employs a team of professionals that follows up and follows through on every transaction we manage. With our robust Global Service Network, we aim to be the most reliable freight, shipping and logistics management company in the Eurasian market with an inspired, people-driven, and dedicated approach to serving our valued partners and customers.

While we are proficient in offering worldwide freight, shipping and logistics management and related services, we are not satisfied with just that: we also strive to be committed advisors to our customers and associates at all times.

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## WHY GLOBALINK?

Successful freight, shipping and logistics management services in challenging markets require expertise, inside knowledge, localised operations, transport assets, and reputation businesses can trust. It is one of the reasons why Globalink Logistics is the preferred choice of many Fortune 500 companies operating in the Eurasian market. Our in-depth knowledge of the region, coupled with our asset-based services, regional and international service network, makes Globalink Logistics a leading service provider in the Eurasian markets.

Globalink Logistics provides a "one-stop-solution" to meet all of your transportation and logistics requirements. Whether you are looking to relocate household goods across the region or move an offshore drilling platform from the North Sea to the Caspian Sea, Globalink Logistics has the capability, expertise, and experience to make it happen. You will get personalised service at every level with Globalink Logistics because we are truly independent, make our own business decisions, and specialise in our core market.

## MARKET POSITION

Since its establishment in 1994, Globalink has earned a reputation as one of the most successful independent freight, shipping and logistics management companies in the Eurasian region. In the Eurasian freight, shipping and logistics market, Globalink Logistics ranks among the top three. Publications have cited Globalink Logistics as one of the largest and [in terms of the geographic coverage, the number of employees, business assets, and wide-ranging service portfolio] most reliable companies in the market.

## OUR ASPIRATIONS

Our inspiration is to promote Total Quality Management and to maintain our success through steady investment in our services and innovations, which will help us to become the best customer service team in our profession. Our ambition is to improve health, safety, and environmental safety throughout our organisation. We are inspired to develop and maintain a first-class infrastructure to ensure employee satisfaction, which drives customer loyalty, leading to sustained profit growth and creating improved company value.

## QUALITY STATEMENT

Quality is not an option but a necessity to survive and thrive in an environment of global competition. We aim to provide total customer satisfaction that will lead to customer loyalty. By using Total Quality Management techniques, we can locate waste, identify its causes, and eliminate it.

A good example of waste is rework, which is often more costly than doing the job right in the first place. This standard business concept is known as the "1-10-100 Rule". If it takes one unit of costs or effort to complete a job correctly, it will make ten times that effort to correct an error before it reaches the customer. And once it has reached the customer, it will take a hundred times the cost and effort to remedy the situation, not to mention the loss of customer goodwill.

## COMPLIANCE STATEMENT

Globalink Logistics is committed to ensuring that it complies with all applicable laws and regulations and that it strives to meet the requirements of those standards and codes of practice that apply to its day-to-day activities and responsibilities. Globalink Logistics Compliance Framework is supported company-wide by integrity and high ethical standards. It provides a comprehensive, integrated and effective compliance program that meets ISO 19600:2015 Compliance management system and generally accepted compliance management practice.

Our Management System demonstrates a commitment to the highest standards of ethics and compliance with all applicable laws, regulations, rules, and policies and promotes a culture of respect. It fosters a culture of frank and open disclosure of compliance breaches without fear of victimisation or unfair treatment. It provides employees with training and assistance to become effectively involved in compliance activities to meet their obligations; maintains monitoring and reporting systems to identify instances of non-compliance or system failure. It protects the company, its staff and customers from deliberate or inadvertent breaches and resulting penalties.

## Q-HSE STATEMENT



The ultimate goal of our Quality, Health, Safety, and Environment (QHSE) policy is to actively contribute to the performance and sustainability of Globalink, based on principles of ongoing improvement and sustainable development. Thanks to actions implemented, all Globalink Logistics offices and sites are OHSAS 45001 and ISO 9001 certified.

Our Q-HSE program is a company-wide shared responsibility. It allows us to assess our actions and performance regularly. We undertake to dedicate the resources necessary to make this system useful, namely:

- By engaging and empowering staff throughout the organisation
- By measuring the confidence of our customers and the compliance of our suppliers
- By following legislation, regulations, standards and other requirements
- By analysing and preventing risks
- By implementing a strategy of the ongoing improvement of performance and cost reduction

Our Q-HSE program focuses our efforts in particular on the following points:

### QUALITY

- Being the supplier of choice for quality freight, transport and logistics services
- Increasing our responsiveness to the requests of our clients
- Improving the quality of our services
- Developing our employees' skills

### SAFETY AND HEALTH

- Aiming for "Zero Accidents"
- Preventing occupational hazards
- Reducing risks at work and project sites
- Preventing major crises and disruption

### ENVIRONMENT

- Preventing environmental impacts
- Reducing our waste and improving its recycling
- Optimising our use of natural resources
- Guaranteeing management and origin of all substances

## OUR AIM AND OBJECTIVES

We aim to exceed the expectations of our customers through total quality management. Our objective is to provide cost-effective and reliable solutions to help our customers to realise their goals.

## OUR EXPERTISE



AIR  
FREIGHT



SEA  
FREIGHT



RAIL  
FREIGHT



ROAD  
FREIGHT



CUSTOMS  
BROKERAGE



CARGO  
INSURANCE



WAREHOUSING  
DISTRIBUTION



HEAVY  
LIFTS



PROJECTS  
LOGISTICS



REMOVALS  
RELOCATION



## AIR FREIGHT

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When time matters for your supply chain, our worldwide air freight services are your best option. No matter if you are shipping perishable goods, hazardous materials, livestock, project cargo, or any commodities that require fast delivery, we have a spot-on solution for you.

Our global network spans the globe, making us the best choice for your time-critical cargoes. You will be assigned a single point of contact who will assist you throughout the process of your shipment, from door to door.

No matter the origin, destination, size or type of your cargo, we have a full suite of air freight services that will always match your budget and requirements.

### OUR COMPREHENSIVE AIR FREIGHT SERVICE PORTFOLIO INCLUDES

- Express, Standard and Deferred Air Freight Services
- Door-to-Door and Airport-to-Airport Service
- AOG and On-board Courier Service
- Air-to-Sea and Air-to-Road Service
- Part and Full Air Charter Service



## SEA FREIGHT

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Sea freight plays a vital role in world trade and is the backbone of the global economy. Through our worldwide network and long-term relationship with the ocean carriers, we offer flexible, reliable, and secure ocean freight solutions on a global scale. Our customers can take advantage of our expertise in international ocean freight forwarding service across a global network that spans 65 countries and is backed by a state-of-the-art IT platform.

Our dedicated sea freight specialists will guide you from pricing, choosing the right ocean carrier, pick-up, and final delivery. We will provide you with professional advice, technical assistance, and supervision to guarantee safe delivery of the cargo from any origin to any destination worldwide.

### OUR COMPREHENSIVE SEA FREIGHT SERVICE PORTFOLIO INCLUDES

- Sea-Rail and Sea-Road Services
- Full and Part Container Loads
- Dry Bulk and Liquid Cargo
- Break-Bulk Cargo
- Project Cargo
- Sea Charters



## RAIL FREIGHT

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Rail freight offers sustainable transportation solutions because it has lower fuel consumption than other shipping options, especially when shipping high-volume or heavy cargo in a land-locked region. Our rail freight solutions offer great flexibility in both pricing and time, not to mention the environmental benefits.

As a market leader, we offer diverse and economical rail freight solutions through our extensive rail freight network from Greater China to the CIS, Europe, the Middle East, and across ASEAN. Supported by a team of rail freight specialists and company-owned rolling stock, we manage a wide-ranging overland rail-based solution for a variety of industries.

### OUR COMPREHENSIVE RAIL FREIGHT SERVICE PORTFOLIO INCLUDES

- Conventional transportation in covered/open wagons
- Dry, bulk and liquid transport
- Containerized transport
- Oversized project cargo
- ISO tanker containers
- Break-bulk transport



## ROAD FREIGHT

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Road transport is a versatile mode of freight carriage that offers speed, cost-efficiency, and flexibility for door-to-door distribution services.

Our integrated logistics and road transport network connect all significant trade centres across greater China, the CIS, the Baltics, and Europe into a seamless interface. Thanks to our large-scale fuel-efficient truck fleet, fleet management system, IT platform, multi-regional freight hubs, multilingual customer service specialists, and a reliable network of associates, we offer streamlined domestic, regional and international road freight transport services.

### OUR COMPREHENSIVE ROAD FREIGHT SERVICE PORTFOLIO INCLUDES

- LTL, FTL and break-bulk transportation services
- Heavy, oversized and project cargo transportation
- Customs bonded transportation [licensed]
- Dry, bulk and liquid transportation
- Dangerous goods transportation
- Perishable goods transportation
- Household goods transportation
- Economic transport operator
- Fleet management service
- GPS tracking service





## CUSTOMS BROKERAGE

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In the global market place, rapidly changing demands on production and delivery schedules have placed increased responsibility on Customs Brokers to provide expert customs clearance advisory and brokerage services. Regardless of the speed with which a consignment reaches the destination points, complex customs procedures and documentation requirements can result in indefinite delays, resulting in substantial storage charges to consignees.

Globalink licensed customs brokers understand the complex customs procedures of each specific area of operation. Our customs brokerage team will take complete responsibility for ensuring that the correct documentation is prepared well in advance of all import and export deadlines to avoid expensive and time-consuming delays.

To further strengthen this aspect of our operations, Globalink maintains a bonded warehousing network across China, the CIS, and the Middle East. These facilities, which are suitable for any cargo, can be reached by road, rail or air and ensure that shipments clear customs swiftly at the point of arrival.

### GLOBALINK CUSTOMS SERVICES INCLUDE

- Import/export customs clearance service
- Customs evaluation of merchandise
- Import/export permissions of controlled goods
- Import/export record maintenance
- Payment of customs duties on customer's behalf
- Temporary import/export procedures
- Permanent import/export procedures
- Import duty & tax assessment
- Classification of HS Codes
- Classification of goods
- Customs surveying
- Consultancy services
- Customs bonded carriage
- Transit customs handling



## CARGO INSURANCE

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As the saying goes: "It is better to be safe than sorry".

Globalink comprehensive cargo insurance covers the loss or damage of cargo on all modes of transportation. Our cargo insurance program is one of the best professional risk management tools in the market. Our dedicated risk-management team offers competitive rates for "All Risk" insurance coverage on a global scale. If you are importing or exporting general merchandise, commodities, professional equipment & machinery, household goods, livestock, or high-value goods, our risk management expert will place your insurance coverage through carefully selected Lloyd's syndicates, who will assume comprehensive risk management through the first-class global reinsurance market.

### OUR CARGO INSURANCE SERVICE INCLUDES

- General cargo "All Risk" coverage
- High-value goods and fine art
- Household goods and personal effect
- Third-party liability coverage
- Errors & Omissions coverage
- Professional liability coverage
- Professional cargo surveying
- Pre and post-shipment surveying
- Claim handling and adjustments





## WAREHOUSING, CUSTOMS & DISTRIBUTION

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You bring the very best to your customers when you have a flexible, responsive, and efficient distribution system in place. If you need warehousing and distribution services for your products, we work with you to understand your business model to design warehousing and distribution services that meet your internal and external needs. Globalink Logistics offers dedicated and shared warehousing management solutions through a network of local and regional warehouses across greater China, the CIS, Middle East and ASEAN. Our warehousing and distribution services are supported by a bespoke IT system and highly skilled workforce to make sure you will receive consistent service, all the time.

Our warehousing services are supported by our asset-based and non-asset-based transportation solutions, which can be integrated and customized to address your needs. We do this safely, effectively, and efficiently. Our extensive experience in dedicated trucking, intermodal transportation, and in-house customs brokerage services allows us to offer best-in-class distribution solutions that drive optimum results. Your customs and distribution management requirements will be managed by a single point of contact, enabling you to focus on your core business.

### OUR CONTRACT LOGISTICS, WAREHOUSING AND DISTRIBUTION SERVICES INCLUDE

- Customs Management, Inspections, Import/Export documentation and record keeping
- Bar code printing and labelling, price ticketing and RFID sticker application
- Product inspection and testing, asset tracking and return management
- Inventory Management, Visibility, Tracing and Planning
- Pick, Pack, Sorting, Labelling and Distribution
- Fumigation and pest control POD reporting
- Purchase Order & Sale Order Management
- Testing, Certification and Quality Control
- Cargo distribution by road, rail and air
- Industrial packing and crating services
- Supply Chain Management
- Just in Time Deliveries
- Third-Party Logistics
- Fulfilment Logistics
- Value Added Service
- Cross Dock and Hub Management
- Domestic & Regional Distribution
- Control Tower Management



## INVENTORY MANAGEMENT

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Globalink Logistics provides best-in-class supply chain visibility through our warehouse management system. We offer robust inventory management for your distribution system that includes integration along the entire supply chain, as well as the ability to track, trace and account for each item in inventory. As a result, forecasting, replenishment and shipping will all be driven by reliable and accurate data, resulting in optimal inventory management for you.

### OUR INVENTORY MANAGEMENT SERVICES INCLUDE

- Inventory Planning
- Replenishment Services
- Material Optimization (Daily, Weekly, Monthly)
- JIT Implementation
- Inventory Cost Accounting
- Warehouse Operations Optimization



## HEAVY LIFTS

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Carrying out a heavy lift project starts with careful preparation and planning. Our project engineers develop the most economical, efficient, and safest solution for heavy lift projects.

Thorough preparation is vital for heavy lift project management. Our project preparation takes place in close consultation with the customers and covers all aspects of their HSE and technical requirements. Strict supervision and planning at the site while projects are underway is also critical, and our dedicated project manager will be on-site 24/7 to control and coordinate all aspects of HSE and project execution strategy. We believe that being transparent and communicative with our client is an essential part of our assignment and a key element of our success.

### OUR HEAVY LIFT PROJECT ENGINEERING SERVICES INCLUDE

- Conducting transport and road studies
- Drafting transport drawings for project manuals
- Road and rail transport permissions and permits
- Technical surveying
- Risk Management and Insurance
- Procurement of special handling equipment for specific projects



## PROJECTS LOGISTICS

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Experience counts when it comes to industrial project logistics management and the organisation of oversized and heavy cargo transportation services. Managing complex transportation for large-scale projects requires knowledgeable project logistics and heavy-lift specialists. They are committed to investigating all possible optimisation strategies and risk-averse end-to-end management of all operations.

Globalink Industrial Project Logistics services cover all major sectors, from Oil & Gas to Mining, from Power to Petrochemicals, and more. To guarantee our service performance and synchronisation of operations, we ensure close coordination with all parties involved in each project. Since every industrial project is unique in its characteristics, we deploy our global network of project logistics experts to ensure a sound understanding of local environments and seamless materials management to optimise the cost and reliability of supply chain management.

Supported by stringent risk-management protocols, we are committed to securing reliable performance at an optimal cost, no matter the scale and capacity of projects.

### OUR PROJECT LOGISTICS EXPERTISE INCLUDES

- Pre-feasibility project study and road survey
- Project supply chain management (4PL)
- Transport engineering and heavy-lift transport
- On-site delivery, loading, unloading, and handling
- Pre- and post-shipment inspection and surveyors
- Purchase order management and cargo tracking
- Risk management and cargo insurance
- Multimodal transportation services
- Industrial packing and crating solutions
- Logistics base management
- Air & sea chartering
- Customs brokerage

### INDUSTRIAL PROJECT SECTORS

- Oil & Gas and Mining
- Hydro-electric & Renewable Energy
- Petrochemicals and Chemicals
- Construction and Engineering
- Iron, Steel, Cement and other industries



## REMOVALS & RELOCATIONS

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### INTERNATIONAL MOVING SERVICES

Moving abroad can be challenging, and that's why our moving specialists can assist you with everything from a pre-move survey, move planning, pricing estimates, through to customs clearance advisory and helping you select the most effective transportation method for moving your belongings to another country. The moving specialists at Globalink will help to make a daunting moving process a lot less stressful for you and your family. We manage thousands of international moves each year, so we have mastered the process and able to offer a customised international moving plan to fit your budget and needs.

Globalink has a far-reaching worldwide network that includes a variety of resources for worldwide door-to-door moving, insurance, pet relocation, moving of automobiles, storage, a move-tracking system to let you know where your belongings are every step of the way, help with customs clearance and much more.

With more than 25 years of experience in worldwide moving services, you can be sure that Globalink has what it takes to make your international move go as smoothly as it possibly can.

#### Our Move Management Services include:

- Pre-move survey and assessment
- Packing and crating of household goods and personal effects
- Packing and crating of art work and antiques
- Assembly & disassembly of complex furniture
- Piano and heavy items packing and crating
- Freight forwarding by sea, road and air
- Worldwide door-to-door delivery service
- Worldwide pet relocation service
- Worldwide transport insurance
- Worldwide auto transportation
- Office moving and relocation

### CORPORATE RELOCATIONS

Relocation is stressful, even in the most positive circumstances. Your employees are not only concerned with settling into a new location, office, co-workers, and job duties, but some may also have the added responsibility of settling in their families.

Relocating an Employee abroad is a chance to stand out as an Employer. It's an opportunity to show your employees just how much you value them. By helping your employees and their families relocate and settle in happily, you help them focus on their work so that they fit into their new location and become productive more quickly. This is precisely what our relocation services are designed to achieve.

Our specialised relocation service allows you to market the new location to your relocating employees positively. Get all the information you need on schools, neighbourhoods, employment opportunities for spouses and social outlets for them. Your being a positive resource for helpful information can ease the transition anxieties of your employees and help maintain higher productivity during the transition.

Globalink, as a premier removal and relocation service provider, is best known for providing highly personalised services on a global scale. With support from our team of seasoned removal and relocation professionals, your employees and their families will cope far better with all the stress and strain of relocating. The only thing that matters when it comes to employee relocation is getting the job done right. When you choose Globalink to support your relocating employees and their families, you increase the likelihood of a successful transfer and significantly reduce the risk of incurring substantial financial losses that arise when a transfer fails.

### **OUR CORPORATE RELOCATIONS SERVICES INCLUDE**

- House hunting
- Settling-in/Mentoring
- School search
- Cross-cultural training
- Language courses
- City orientation tour
- Welcome package
- Spouse carrier assistance
- Car/furniture – rental/purchasing assistance
- Immigration services
- Departure services
- 24/7 helpline and emergency support system

### **PET MOVING**

As specialists in International Moving and Relocation Services, we are passionate about your pet's safety as well as your peace of mind! We clearly understand that Pet Relocation is one of the most crucial aspects of your family move. So, whether your Pet is moving across the country or around the world, our team of certified specialists manage all the door-to-door aspects of your pet's move with the utmost care. As a member of IPATA (International Pet and Animal Transportation Association), our "IPATA Accredited Live Animal Transportation" specialists ensure hassle-free, worldwide, pet and animal moving services, including veterinary services.

### **OUR PET AND ANIMAL TRANSPORTATION SERVICES INCLUDE:**

- Pre-arranging all necessary flights, ensuring direct connections when possible.
- Making sure all required vaccination shots are current and all paperwork is in place.
- Confirming all international requirements, including import permits at destination, are met.
- 24/7 transfer of your Pet from your Home to the Airport.
- Pet Hotel services at origin and destination, where such services are available.
- Meeting your Pet at the destination airport and arranging smooth transfer to your home/desi.
- Providing assembled travel kennels according to the weight and size of your Pet.
- Airport Veterinary and Customs Clearing services

## OUR NETWORK



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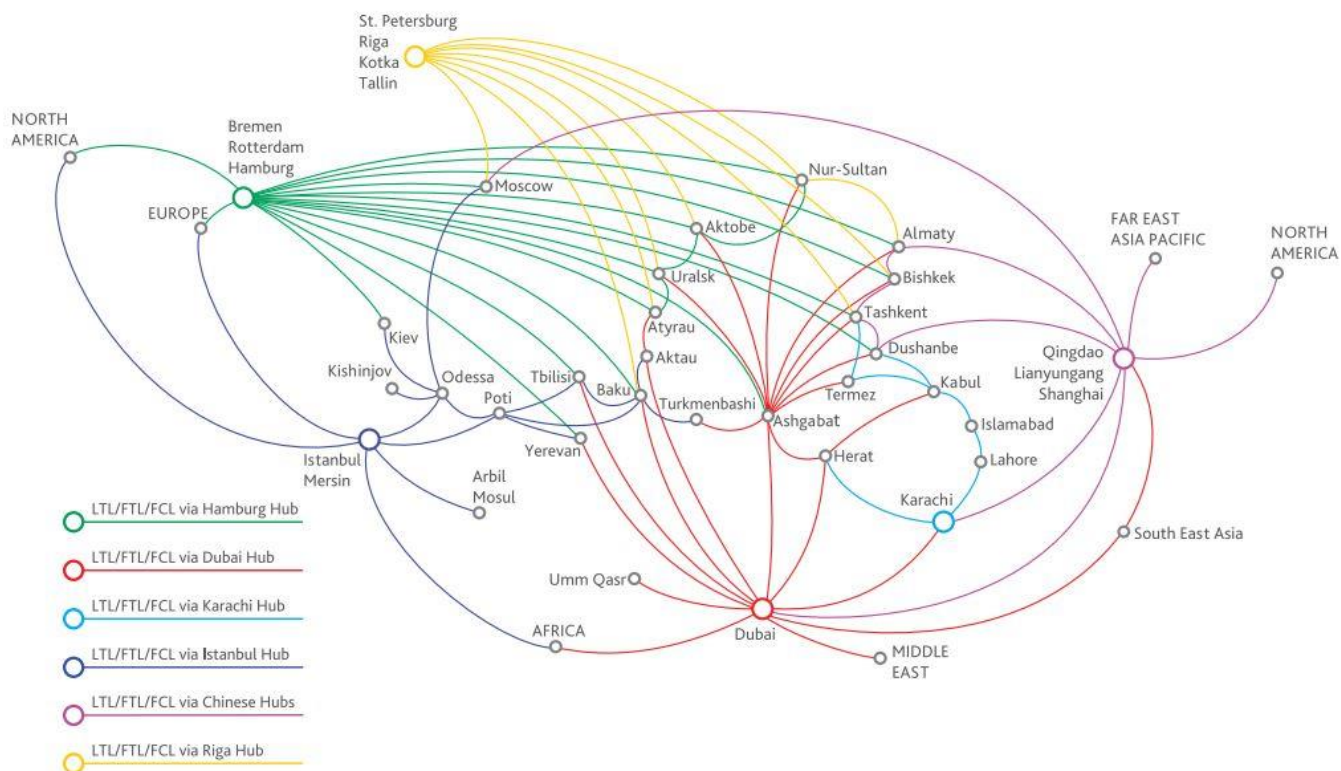


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# LAND TRANSPORT NETWORK



# AIRFREIGHT NETWORK

