



**GLOBALINK**  
LOGISTICS

**BLOCK TRAIN SOLUTION**



**FOUNDED IN 1994**



**COUNTRIES**

**16**



**TRUCKS**

**250+**



**EMPLOYEES**

**1500+**



**SERVICE POINTS**

**36+**

## SERVICES PROVIDED:



### **Air Freight**

Charters, Consolidations,  
Express shipments



### **Customs & Brokerage**

Import / Export / Transit  
Clearance



### **Project Logistics**

Dangerous cargo handling,  
Heavy lifting, EPC contracting



### **Sea Freight**

FCL and LCL services,  
Project Cargos, Breakbulk



### **Rail Freight**

Block train operations, Bulk cargo  
handling, FCL and LCL services



### **Road Freight**

Cross-border trucking, Distribution,  
Bonded / Non-bonded trucking



### **Warehousing & Distribution**

Cargo distribution by road, rail  
and air, 3PL

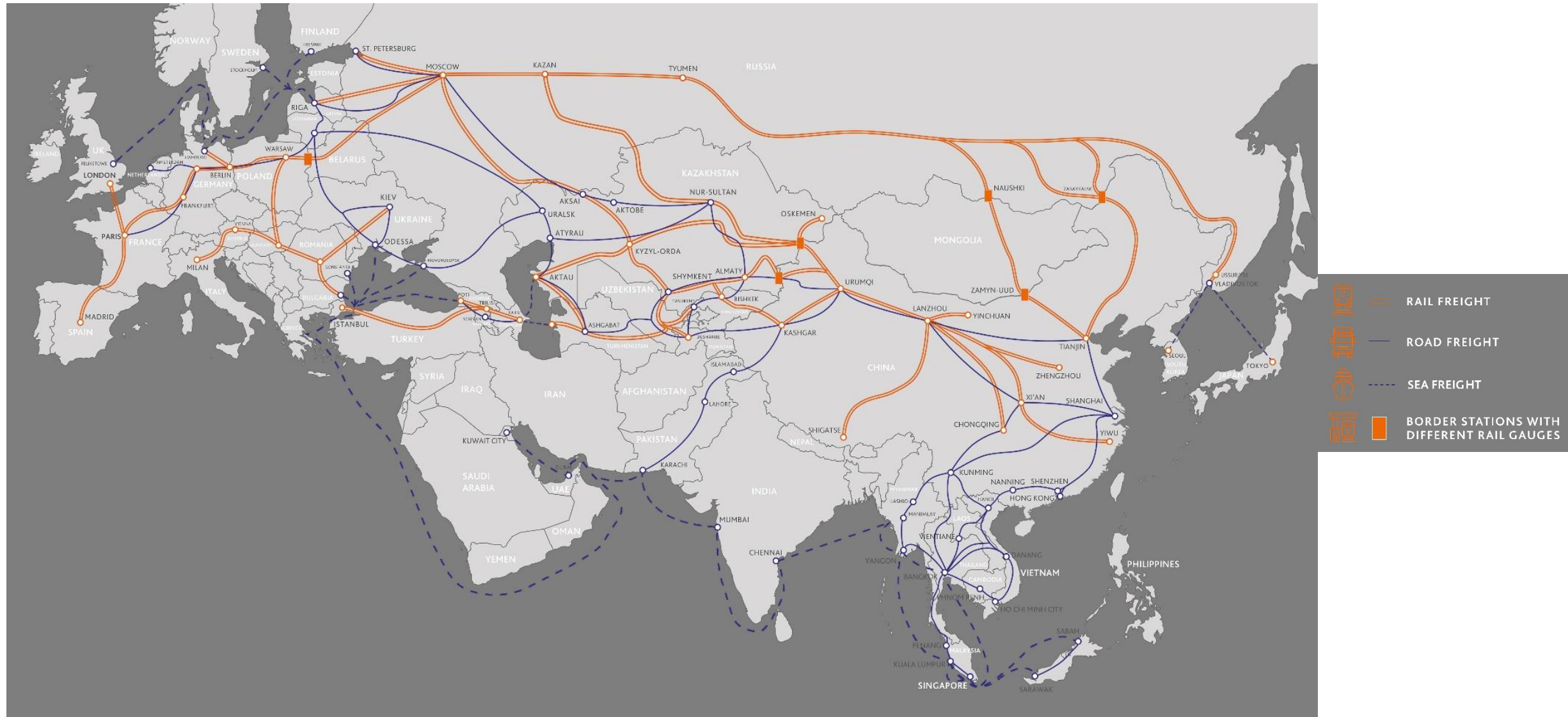


### **Removals & Relocation**

Household goods, Pets, Art,  
Office and Auto Moving Service



# OUR EURASIAN TRANSPORT NETWORK



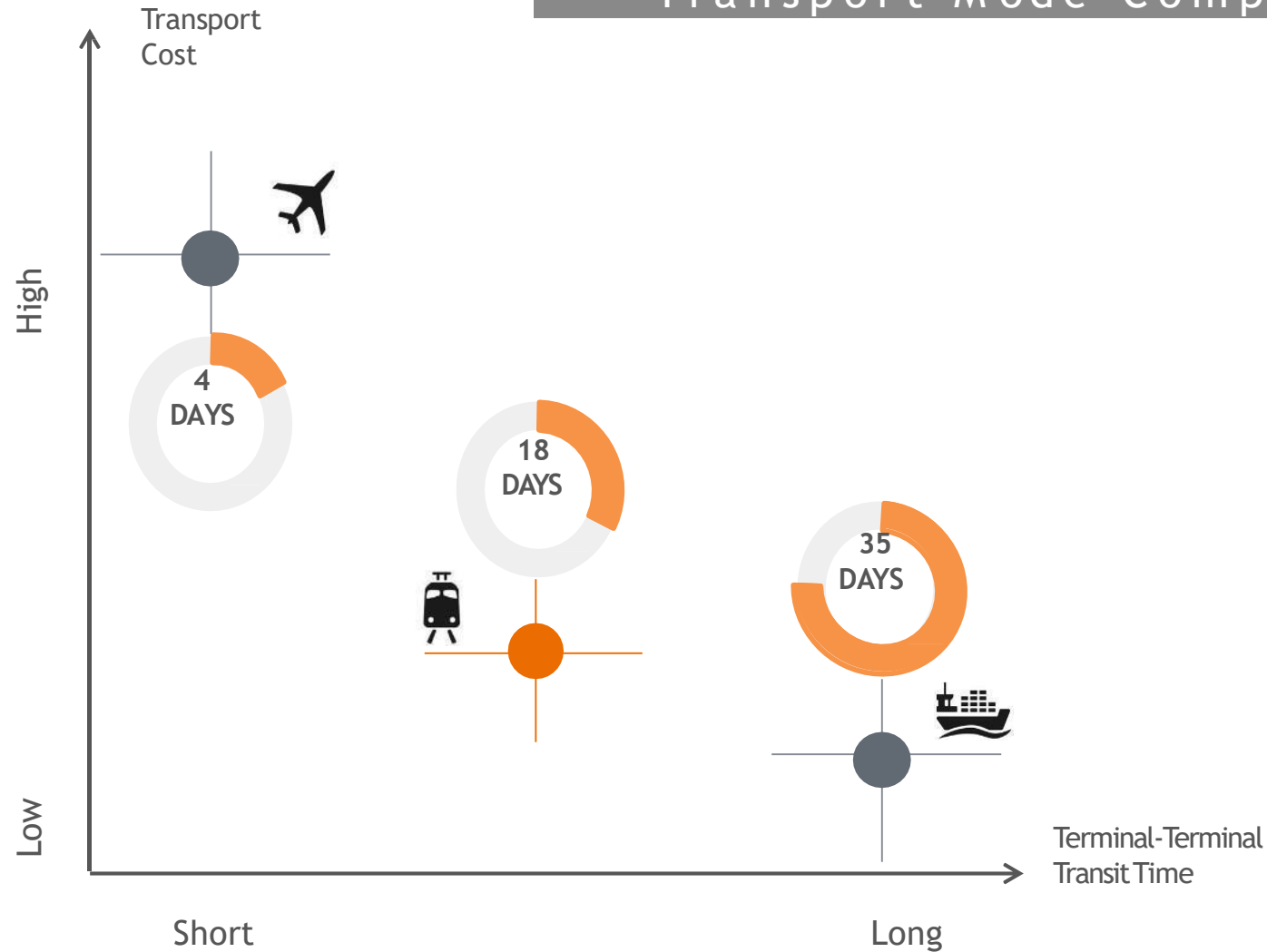
# BLOCK TRAIN PRODUCTS



# TRANSIT TIME

ORIGIN	DESTINATION	TRANSIT TIME
Xi'an, China	Izmit, Turkey (via BTK)	20-22 days
Dostyk/Altynkol Kazakhstan	Malazsewice, Poland	5 days in China + 8 days in CIS
Dostyk, Kazakhstan	Slawkow, Poland	5 days in China + 8 days in CIS + 2 days in Europe
Dostyk, Kazakhstan	Moscow hubs (Vosrino, Khovrino, Electrougli, Selyatino)	5 days in China + 8 days in CIS
Erlan, China / Zamyn-Uud, Mongolia	Moscow hubs (Vosrino, Khovrino, Electrougli, Selyatino)	5 days in China + 12 days in CIS
Manzhouli / Zabaikalsk, Russia	Moscow hubs (Vosrino, Khovrino, Electrougli, Selyatino)	5 days in China + 3 days in Mongolia + 10 days in CIS

## Transport Mode Comparison



- Keep up with the shifting supply chain trends
- Creates additional business opportunities with our block train solution
- Block Train solution is faster than sea freight but cheaper than the air freight

# FLEXIBLE AND RELIABLE

## FLEXIBILITY

- Supports demanding supply chain schedules with the on-time inflow of goods
- Creates additional market opportunities
- Avoids port congestions and delivery time to and from the ports

## RELIABILITY

- Improve supply chain with the reduced and stable transit time
- Year around service schedule

## TRACEABILITY

- Improve supply chain visibility with the daily Track & Trace reports

## IMPROVED CAPITAL UTILIZATION

- Reduce cost of capital and interest on loans with the reduced transit time in comparison to ocean freight
- Improve cash flow due to the reduced transit

## REDUCE CARBON FOOTPRINT

- Rail transportation has a lesser carbon footprint in comparison to sea freight and air freight.



# TRADITIONAL RAIL VS BLOCK TRAIN

## TRADITIONAL RAIL

VS

## BLOCK TRAIN

- Min. Vol: 1 FEU
- Low Speed
- Long Time Spent

- China to Europe: Min. 41 FEUs
- High Speed
- Shorter transit time

- Shanghai - Istanbul: 32-36 days/40'
- Guangzhou - Caucasus: 33-35 days/40'

- Shanghai - Istanbul: 20-22 days/40'
- Guangzhou - Caucasus: 22-25 days/40'

### ■ Analysis

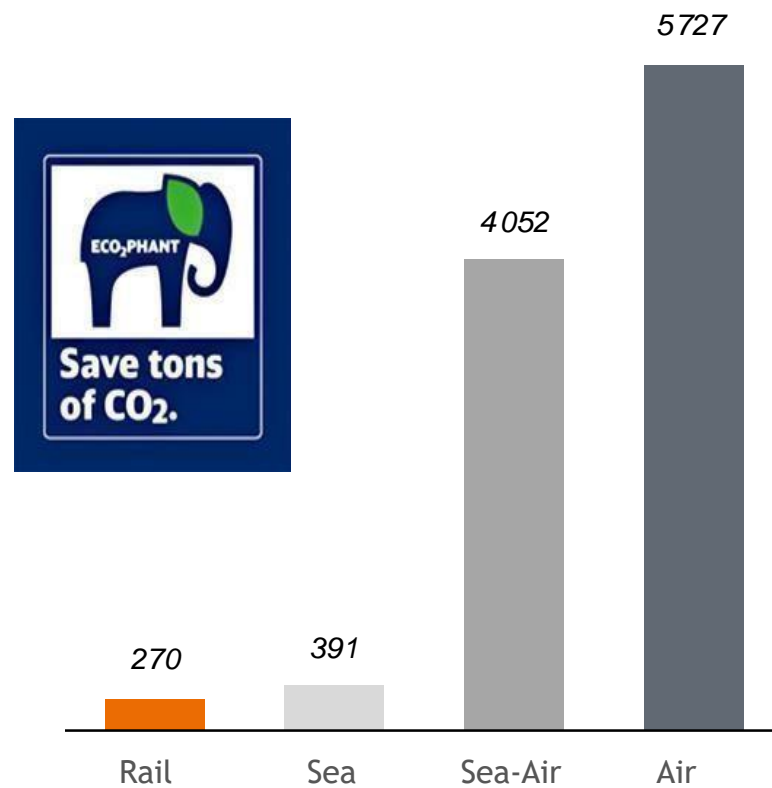
- Multiple shunting along the rail route
- Low passage priority
- Mixture of different platforms/wagons
- Customs and railway checking at Each border
- Unbalanced rail traffic flow

### ■ Benefits

- No shunting along the rail route
- Top running priority (only next to Passenger train)
- Unified railway platforms/wagons
- Customs and railway checking at Certain border
- Fast passage agreement among transit countries



Example: Door-Door Transport from  
Beijing to Duisburg CO<sub>2</sub> Emission (in kg CO<sub>2</sub> /ton)

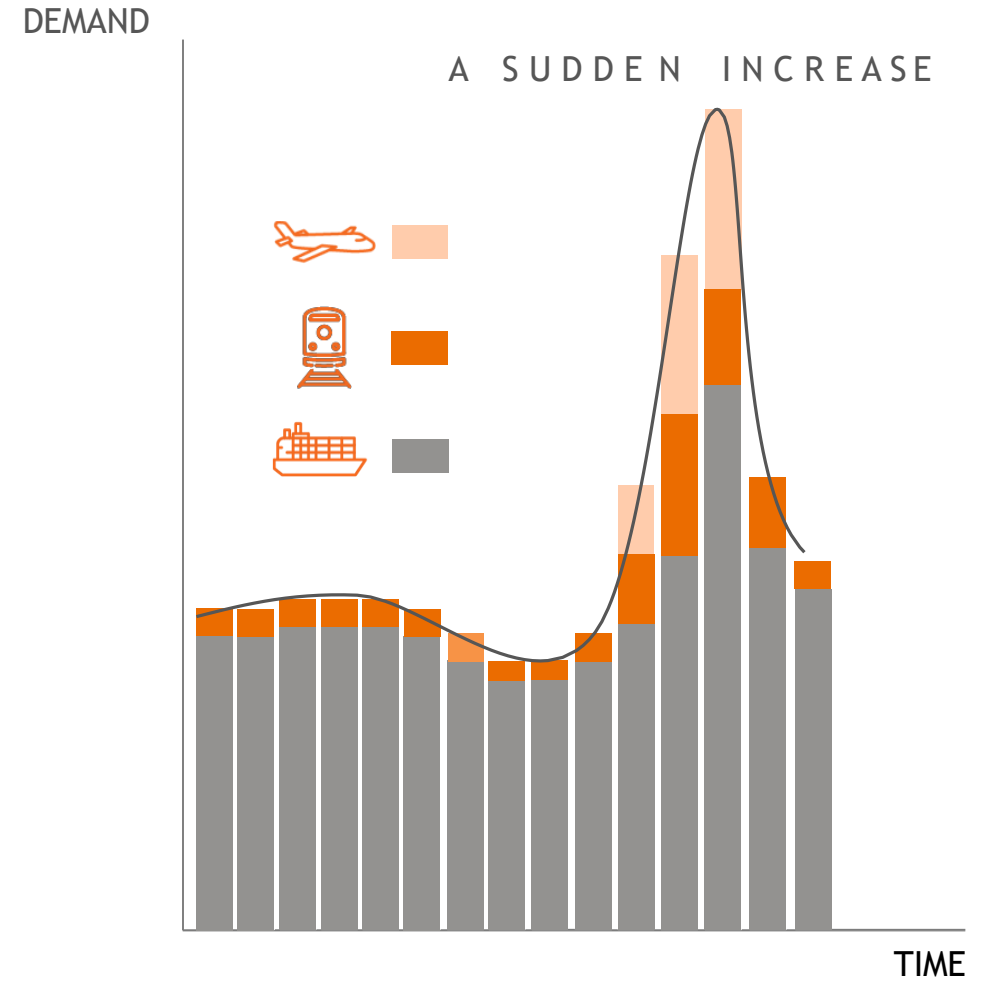
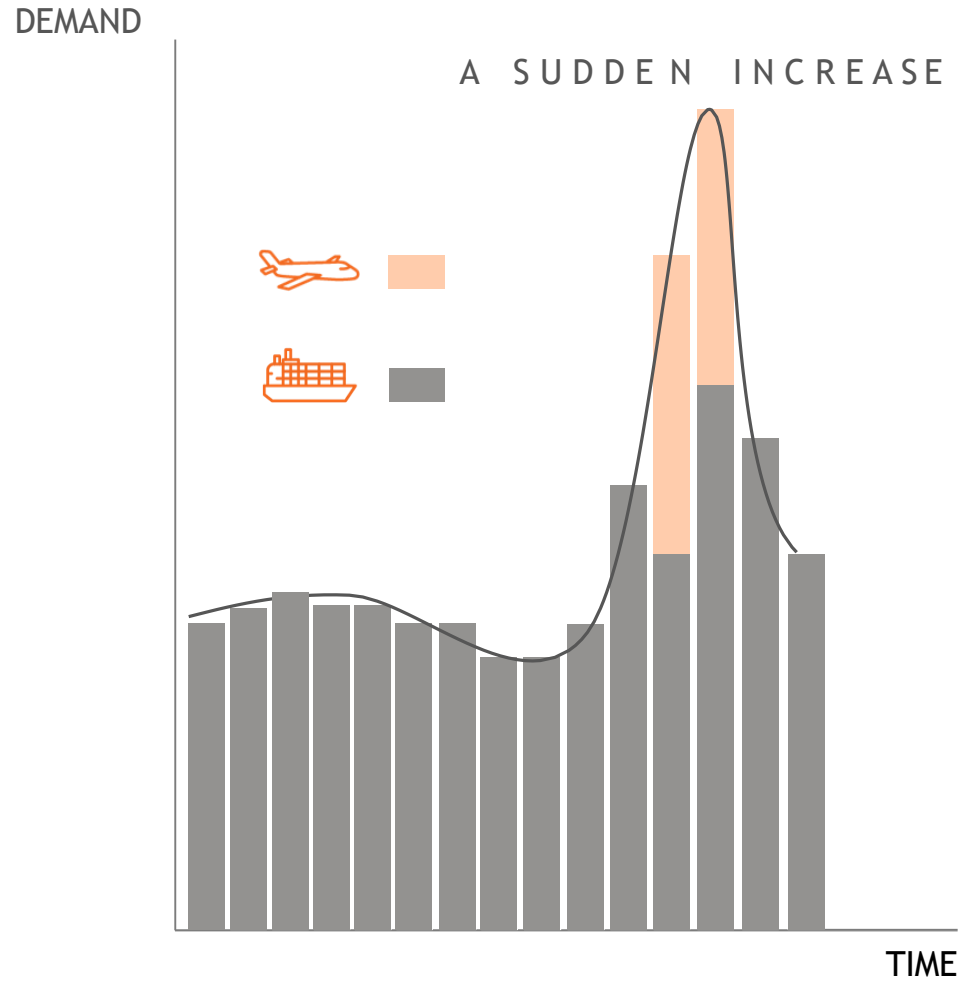


- From an environmental perspective rail is the preferred choice for transport between China and Europe
- For shipments between China and Russia/Central Asia rail transport is much more environmentally friendly than trucking

In comparison with other transport modes rail offers in general the most environmentally friendly transport solution



# SAFER & SMOOTHER SUPPLY CHAIN



PROFILE

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THANK YOU

VALUE CREATION  
OPENNESS  
INTEGRITY  
COMMITMENT  
EXCELLENCE