



GLOBALINK
LOGISTICS

BLOCK TRAIN SOLUTION



FOUNDED IN 1994



COUNTRIES

16



TRUCKS

250+



EMPLOYEES

1500+



SERVICE POINTS

36+

SERVICES PROVIDED:



Air Freight

Charters, Consolidations,
Express shipments



Customs & Brokerage

Import / Export / Transit
Clearance



Project Logistics

Dangerous cargo handling,
Heavy lifting, EPC contracting



Sea Freight

FCL and LCL services,
Project Cargos, Breakbulk



Rail Freight

Block train operations, Bulk cargo
handling, FCL and LCL services



Road Freight

Cross-border trucking, Distribution,
Bonded / Non-bonded trucking



Warehousing & Distribution

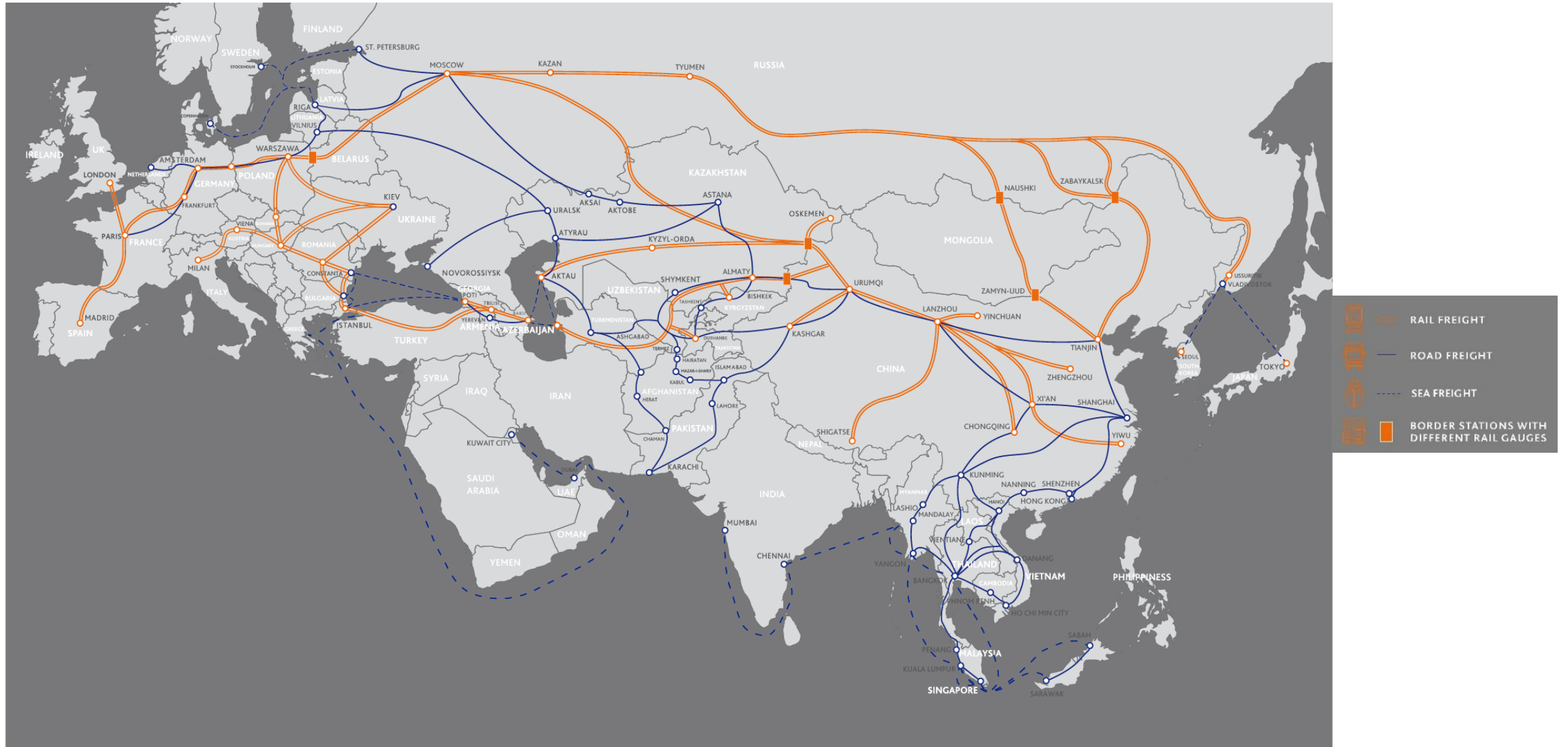
Cargo distribution by road, rail
and air, 3PL



Removals & Relocation

Household goods, Pets, Art,
Office and Auto Moving Service

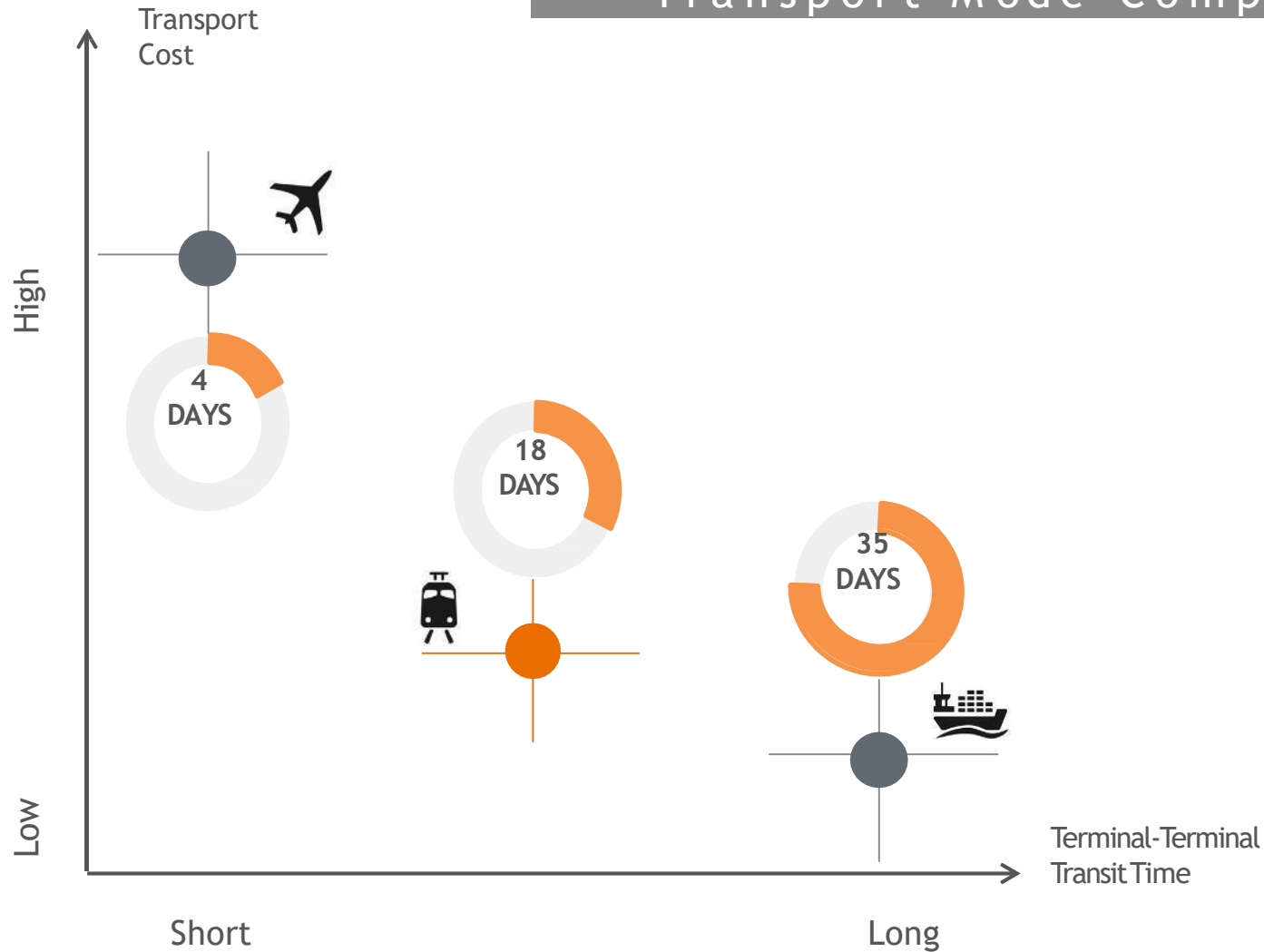
OUR EURASIAN TRANSPORT NETWORK



TRANSIT TIME

ORIGIN	DESTINATION	TRANSIT TIME
Xi'an, China	Izmit, Turkey (via BTK)	20-22 days
Dostyk/Altynkol Kazakhstan	Malazsewice, Poland	5 days in China + 8 days in CIS
Dostyk, Kazakhstan	Slawkow, Poland	5 days in China + 8 days in CIS + 2 days in Europe
Dostyk, Kazakhstan	Moscow hubs (Vosrino, Khovrino, Electrougli, Selyatino)	5 days in China + 8 days in CIS
Erlian, China / Zamyn-Uud, Mongolia	Moscow hubs (Vosrino, Khovrino, Electrougli, Selyatino)	5 days in China + 12 days in CIS
Manzhouli / Zabaikalsk, Russia	Moscow hubs (Vosrino, Khovrino, Electrougli, Selyatino)	5 days in China + 3 days in Mongolia + 10 days in CIS

Transport Mode Comparison



- Keep up with the shifting supply chain trends
- Creates additional business opportunities with our block train solution
- Block Train solution is faster than sea freight but cheaper than the air freight

FLEXIBLE AND RELIABLE

FLEXIBILITY

- Supports demanding supply chain schedules with the on-time inflow of goods
- Creates additional market opportunities
- Avoids port congestions and delivery time to and from the ports

RELIABILITY

- Improve supply chain with the reduced and stable transit time
- Year around service schedule

TRACEABILITY

- Improve supply chain visibility with the daily Track & Trace reports

IMPROVED CAPITAL UTILIZATION

- Reduce cost of capital and interest on loans with the reduced transit time in comparison to ocean freight
- Improve cash flow due to the reduced transit

REDUCE CARBON FOOTPRINT

- Rail transportation has a lesser carbon footprint in comparison to sea freight and air freight.



TRADITIONAL RAIL VS BLOCK TRAIN

TRADITIONAL RAIL

VS

BLOCK TRAIN

- Min. Vol: 1 FEU
- Low Speed
- Long Time Spent

- China to Europe: Min. 41 FEUs
- High Speed
- Shorter transit time

- Shanghai - Istanbul: 32-36 days/40'
- Guangzhou - Caucasus: 33-35 days/40'

- Shanghai - Istanbul: 20-22 days/40'
- Guangzhou - Caucasus: 22-25 days/40'

■ Analysis

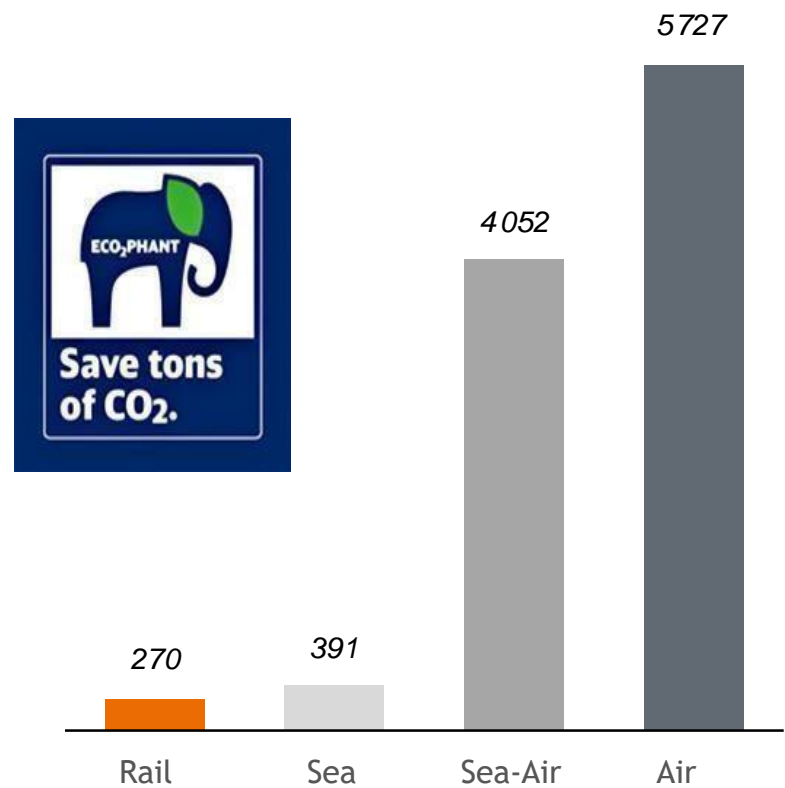
- Multiple shunting along the rail route
- Low passage priority
- Mixture of different platforms/wagons
- Customs and railway checking at Each border
- Unbalanced rail traffic flow

■ Benefits

- No shunting along the rail route
- Top running priority (only next to Passenger train)
- Unified railway platforms/wagons
- Customs and railway checking at Certain border
- Fast passage agreement among transit countries

ENVIRONMENT-FRIENDLY SOLUTION

Example: Door-Door Transport from
Beijing to Duisburg CO₂ Emission (in kg CO₂ /ton)

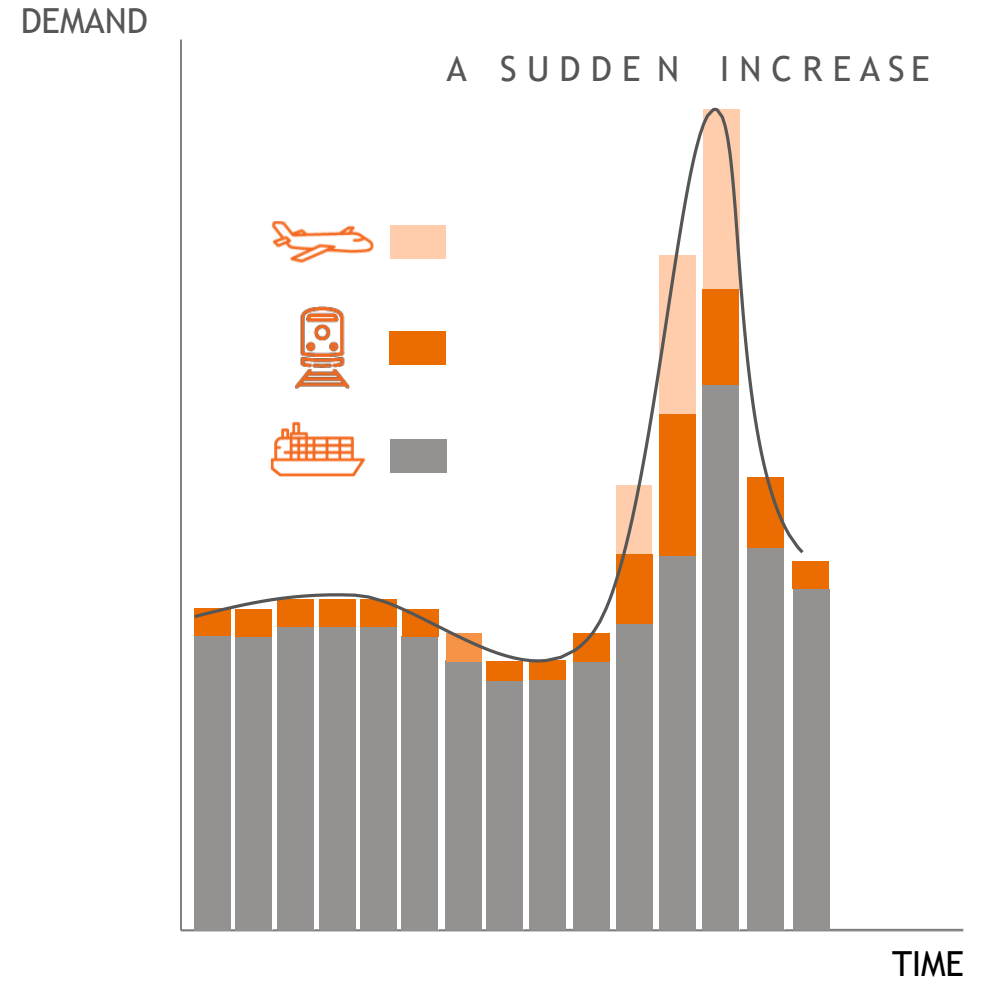
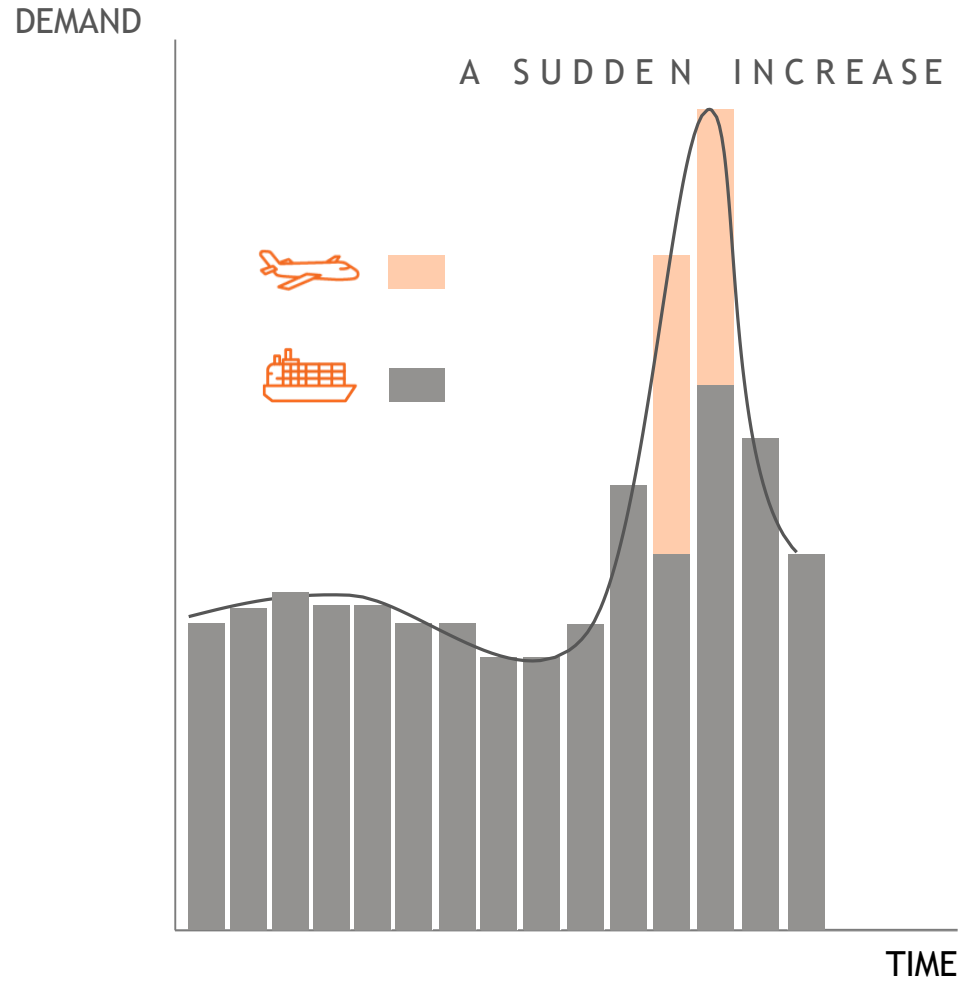


- From an environmental perspective rail is the preferred choice for transport between China and Europe
- For shipments between China and Russia/Central Asia rail transport is much more environmentally friendly than trucking

In comparison with other transport modes rail offers in general the most environmentally friendly transport solution



SAFER & SMOOTHER SUPPLY CHAIN



CONTACT PROFILE

PROFILE

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THANK YOU

VALUE CREATION

OPENNESS

INTEGRITY

COMMITMENT

EXCELLENCE